



# Pricing Updates

South America & South Africa

(USD)



[eonesolutions.com](http://eonesolutions.com)



# Important Dates

1 June 2024

**New Subscription Pricing goes live** for SmartConnect, Popdock & existing customers who are already on a subscription. Customers may still receive the transition discount pricing with upgrades as long as they upgrade before 31 May 2024.

1 July 2024

**New renewal options go live for customers who have been on an Annual Enhancement Plan (AEP)** for SmartList Builder, SmartView, & SmartConnect. Impacted customers must opt in when their AEP expires to continue to receive the AEP-type benefits included in their plan: get access to updates & hotfixes, continue accessing products, get support incidents, and be able to work with eOne's support and services when they need help. Customers may upgrade and get the eOne Transition Discount (60% off for 3 years with a price lock + 20% off for 3 more years) until 31 May 2025.

**All customers who have been current on SmartList Builder and/or SmartView AEP get access to Popdock on 1 July 2024.**

31 May 2025

**Last day to upgrade with and opt-in** to receive the eOne Transition Discounts on subscriptions.



# New pricing for new purchases of SC & PD

Starts 1 June 2024



# New SmartConnect Pricing

[View Online](#)

New 12-month commitment

## Migration

# \$750

USD for 3 months

### Migration

3 Month License for Imports

- ✓ SmartConnect On-Premise License
- ✓ Unlimited Connections
- ✓ No Data Process Volume Limit
- ✓ Unlimited Imports
- ✓ No Scheduling of Integrations
- ✓ Introductory Training **i**
- ✓ Excel Add-in **i**
- ✓ No Support Included **i**

Available on 1 June 2024

## Startup

# \$175

USD / per month

### Startup

Starter Level for Initial Bulk + Ongoing Integration

- ✓ Unlimited Integrations
- ✓ 2 Standard Connections **i**
- ✓ Dual Use to SmartConnect.com and SmartConnect On-Premise
- ✓ Process up to 5k Records/Month **i**
- ✓ Scheduler Frequency: Up to Once per Hour **i**
- ✓ Excel Add-In
- ✓ Introductory Training **i**
- ✓ No Support Included **i**
- ✓ Additional Premium Connection (limit 1) – \$125 /Month

Available on 1 June 2024

## Popular

# \$325

USD / per month

### Business

Full Power of SmartConnect + Essential Support

- ✓ Everything in Startup
- ✓ 5 Standard Connections **i**
- ✓ Process up to 100k Records/Month **i**
- ✓ Scheduler Frequency: Up to Once per 5 Minutes **i**
- ✓ SmartConnect API
- ✓ Process Logging up to 10 Days of Rolling History
- ✓ Essential Support
- ✓ Sandbox Environment Available **i**
- ✓ Additional Premium Connections – \$100 Each/Month

Available on 1 June 2024

## Advanced

# \$625

USD / per month

### Premium

Premium Connectors + Services and Support

- ✓ Everything in Business
- ✓ 8 Connections – 1 Premium Included **i**
- ✓ Process up to 500k Records/Month **i**
- ✓ Integration Bootcamp Pass
- ✓ 4 Hours of Consulting
- ✓ Process Logging up to 365 Days of Rolling History
- ✓ Sandbox Environment Available **i**
- ✓ Additional Standard Connections – \$50 Each/Month
- ✓ Additional Premium Connections – \$75 Each/Month

Available on 1 June 2024

# New Popdock Pricing

[View Online](#)

New 12-month commitment

Startup

## \$75

USD / per month

### Startup

Standard Lists + Virtual Integration

- ✓ 1k Queries/Month **i**
- ✓ Unlimited Standard Connectors
- ✓ Unlimited Popdock Widgets
- ✓ Unlimited Standard Lists
- ✓ Self-Paced Training
- ✓ No Support Included **i**

Available on 1 June 2024

Popular

## \$175

USD / per month

### Business

Custom Lists + Migration Features

- ✓ Everything in Startup
- ✓ 20k Queries/Month **i**
- ✓ Unlimited Standard Connectors
- ✓ Combine Data + Full SmartList Suite for Flexible List Building
- ✓ Data Lake Management Features + Data Lake Connectors
- ✓ Essential Support
- ✓ Query Builder Add-on – \$50 /Month
- ✓ Scheduling Add-on – \$50 /Month
- ✓ Matrix Reports Add-on – \$50 /Month

Available on 1 June 2024

Advanced

## \$325

USD / per month

### Premium

Data Access at Scale + Premium Features

- ✓ Everything in Business
- ✓ 100k Queries/Month **i**
- ✓ Unlimited Premium + Standard Connectors
- ✓ Scheduling
- ✓ Matrix Reports
- ✓ Query Builder
- ✓ Audit/Logging: Up to 365 Days of History
- ✓ Bootcamp Pass
- ✓ Additional Packs of 100k Queries – \$50 /Month

Available on 1 June 2024

# Introducing iPaaS Bundle Plans

New!

[View Online](#)

New 12-month commitment

iPaaS for

## Migration

**\$350/month**

SmartConnect Migration +  
Popdock Premium Plan for 3 months

Available on 1 June 2024

iPaaS

## Business Plan

**\$400/month**

SmartConnect Business +  
Popdock Business

Available on 1 June 2024

iPaaS

## Premium Plan

**\$750/month**

SmartConnect Premium +  
Popdock Premium

Available on 1 June 2024

## Enterprise Plan

Get a custom quote from sales

SmartConnect Premium + Popdock Premium + Unlimited Connections



# Support Plans

New!

View Online

New 12-month commitment

Base ✓

## Included

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### Essential

Included In Business, Premium & Enterprise Plans

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- ✓ 2 Incidents Per Month
- ✓ Dynamic Response Based on Queue
- ✓ Support Hours: 8 a.m.-5 p.m. CST (USA), 8 a.m.-5 p.m. CET (EMEA) Weekdays
- ✓ Escalation Incidents: 2/year (Priority Support)
- ✓ Customer Success Manager
- ✓ Email, Chat & Phone

Purchased per product

Popular

## \$500

USD / per month

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### Advanced

Better SLA's + Escalation Options

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- ✓ Unlimited Incidents
- ✓ Target Response Time: 8 Business Hours
- ✓ Support Hours: 1 a.m.-5 p.m. CST (USA), 8 a.m.-Midnight CET (EMEA) Weekdays
- ✓ Escalation Incidents: 8/Year (Priority Support)
- ✓ Customer Success Manager
- ✓ Email, Chat & Phone

Available 1 June 2024

Purchased per product

Custom

## Custom

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### Custom

If your scenario requires any of these considerations, contact sales.

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- ✓ Unlimited Incidents
- ✓ Target Response Time: Custom
- ✓ Extended Support Hours
- ✓ Custom # of Escalation Incidents
- ✓ You're on an Enterprise Plan for SmartConnect

Available 1 June 2024

Purchased per Product



# New pricing for existing SC & PD Subscription customers

Starting 1 June 2024



# Existing SmartConnect Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price

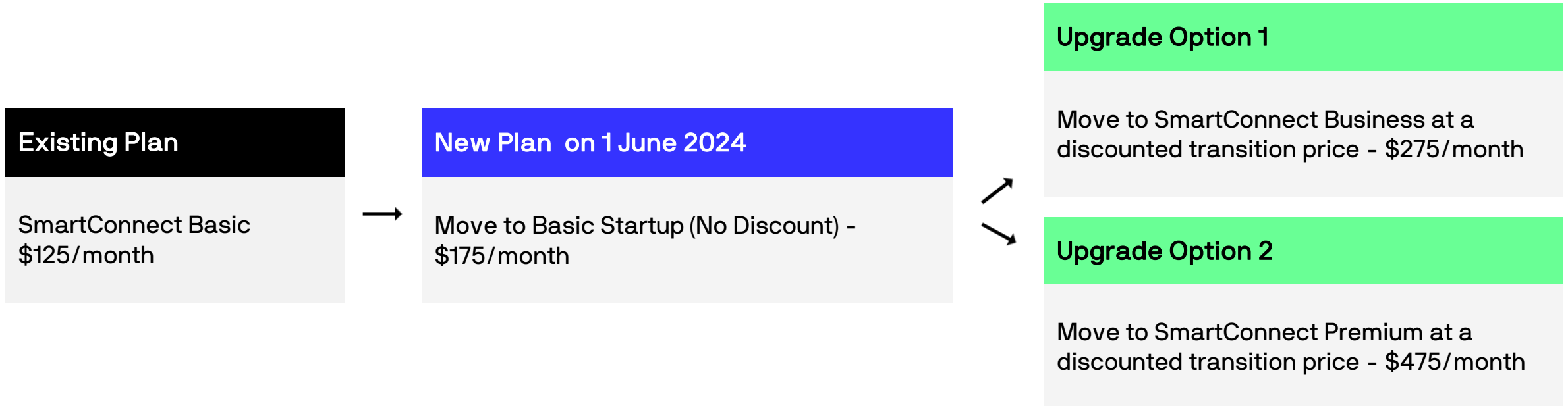
[View Online](#)

New 12-month commitment

Existing Plan	New Plan come 1 June 2024	Upgrade Option 1	Upgrade Option 2
SmartConnect Basic	→ Move to Startup	→ Move to Business	→ Move to Premium
\$125 USD / per month	\$175 USD / per month	\$275 USD / per month save \$600/year	\$475 USD / per month save \$1,800/year
SmartConnect Business	→ Move to Business	→ Move to Premium	
\$250 USD / per month	\$275 USD / per month save \$600/year	\$475 USD / per month save \$1,800/year	
SmartConnect Premium	→ Move to Premium		
\$425 USD / per month	\$475 USD / per month save \$1,800/year		

# Existing SmartConnect Basic Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price

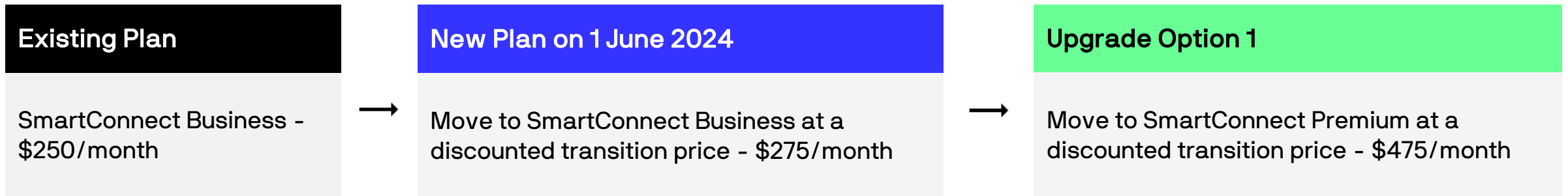


Customers may upgrade to the discounted transition Option 1 or 2 in advance to 31 May, 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

# Existing SmartConnect Business Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price



Customers may upgrade to the discounted transition Option 1 or 2 in advance to 31 May, 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

# Existing SmartConnect Premium Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price



Pre-payment & commitment discounts of up to 15% can be applied.

# Existing Popdock Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price.

[View Online](#)

New 12-month commitment

Existing Plan	New Plan come 1 June 2024	Upgrade Option 1	Upgrade Option 2
Popdock Basic	→ Move to Startup	→ Move to Business	→ Move to Premium
\$50 USD / per month	\$75 USD / per month	\$125 USD / per month save \$600/year	\$250 USD / per month save \$900/year
Popdock Business	→ Move to Business	→ Move to Premium	
\$100 USD / per month	\$125 USD / per month save \$600/year	\$250 USD / per month save \$900/year	
Popdock Premium	→ Move to Premium		
\$200 USD / per month	\$250 USD / per month save \$900/year		

# Existing Popdock Basic Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price



Customers may upgrade to the discounted transition Option 1 or 2 in advance to 31 May, 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

# Existing Popdock Business Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price

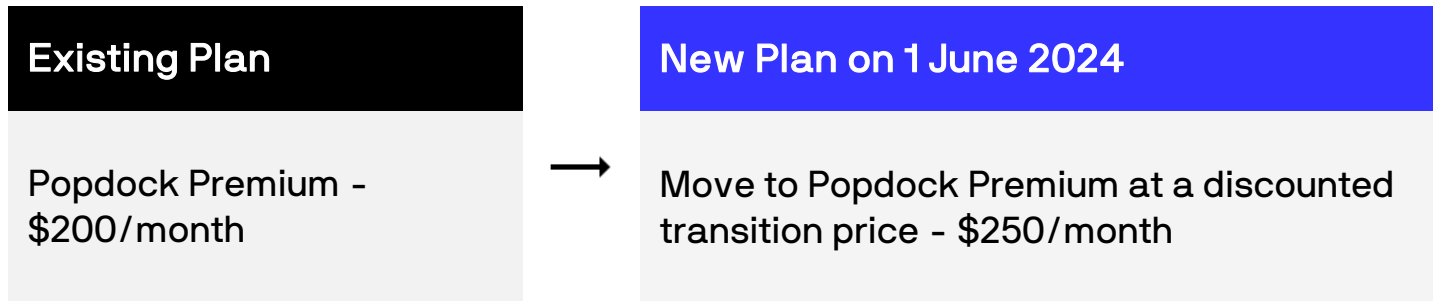


Customers may upgrade with the discounted transition pricing in advance to 31 May, 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

# Existing Popdock Premium Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price



Pre-payment & commitment discounts of up to 15% can be applied.



# New pricing for existing SC & SLB customers current on AEP

Starting 1 July 2024



# For SmartView & SmartList Builder Customers Who are current on AEP

[View Online](#)



Everyone (who are current on AEP) gets Popdock on the 1<sup>st</sup> of July!

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When their AEP expires, they will be transitioned into the Popdock Business Plan at:

- 60% off of the subscription for the first 3 years.
  - 20% off of the subscription for the following 3 years.
  - Additional pre-payment & commitment discounts will be available.
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Customers can upgrade to Popdock Premium or to an iPaaS Plan prior to 31 May 2025. Discounts will apply.

# Existing SmartList Builder and SmartView AEP Customers

[View Online](#)

Transition Plan to Subscription – 3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1, 2, or 3 in advance to 31 May 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

\*The iPaaS Premium Plan is a subscription that bundles the SmartConnect Premium Plan + the Popdock Premium Plan. With the discounted transition price for customers who've been on an AEP, it is less than the Popdock Business list price is purchased separately alone.

# For SmartConnect Customers

[View Online](#)



Who are current on AEP, they have options. When their AEP expires, they can:

Default to our SmartConnect On Premise subscription, which is a little bit more than last year, but looks and feels just like AEP ~ 20% increase

- or -

Opt into SmartConnect Business, Premium or iPaaS plan with eOne's transition discounts + a 3 year price lock:

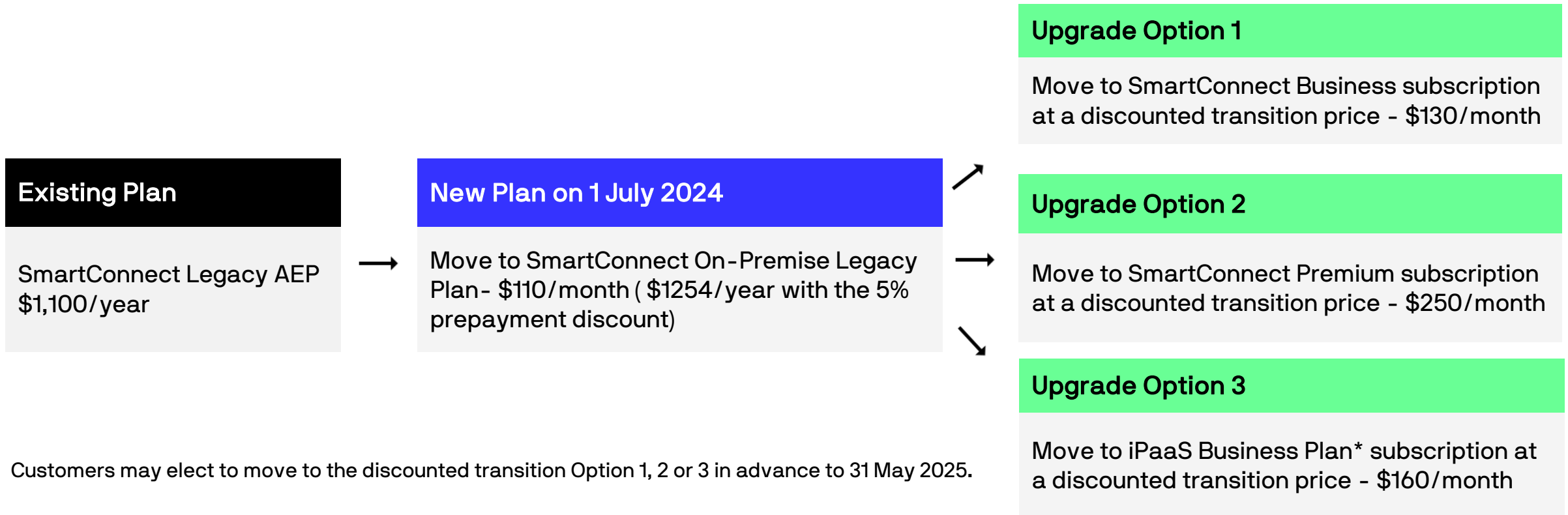
- 60% off of the subscription for 3 years.
- 20% off the subscription for the following 3 years.
- Additional pre-payment & commitment discounts will be available.

Customers can upgrade to a SmartConnect Premium or to an iPaaS Plan prior to 31 May 2025. Discounts will apply.

# Existing SmartConnect Legacy AEP Customers

[View Online](#)

"Grandfathered" Plan + Upgrade Options with Transition Discounts –  
3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1, 2 or 3 in advance to 31 May 2025.

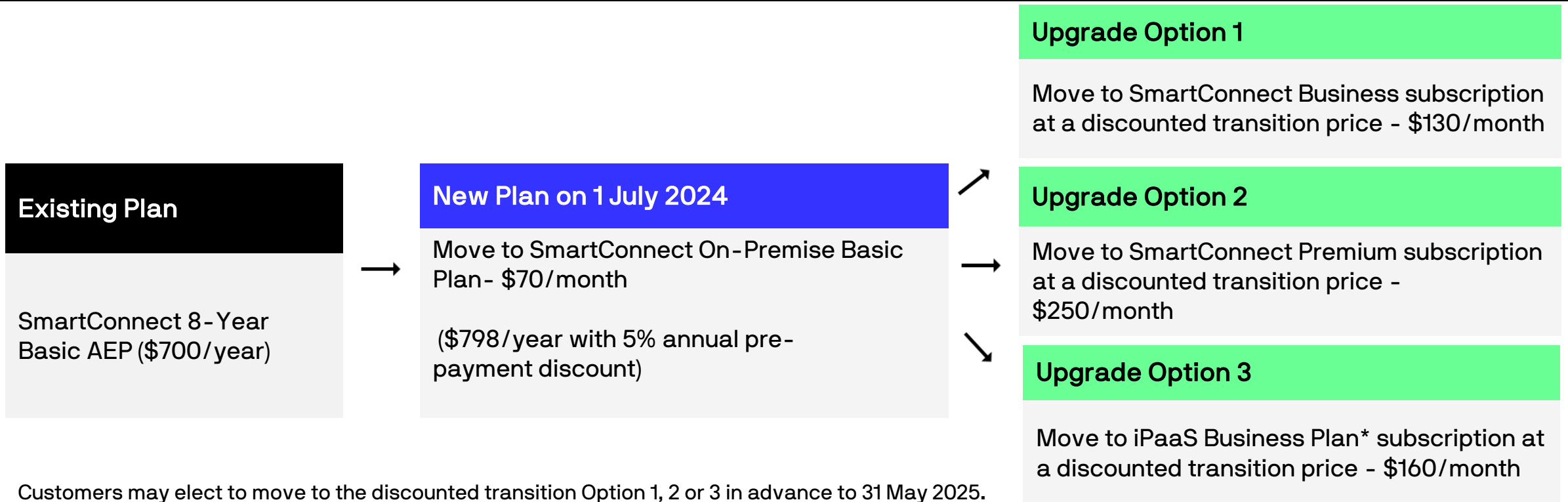
Pre-payment & commitment discounts of up to 15% can be applied.

\*The iPaaS Premium Plan is a subscription that bundles the SmartConnect Premium Plan + the Popdock Premium Plan. With the discounted transition price for customers who've been on an AEP, it is less than the Popdock Business list price is purchased separately alone.

# Existing SmartConnect 8-Year Basic AEP Customers

[View Online](#)

"Grandfathered" Plan + Upgrade Options with Transition Discounts –  
3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1, 2 or 3 in advance to 31 May 2025.

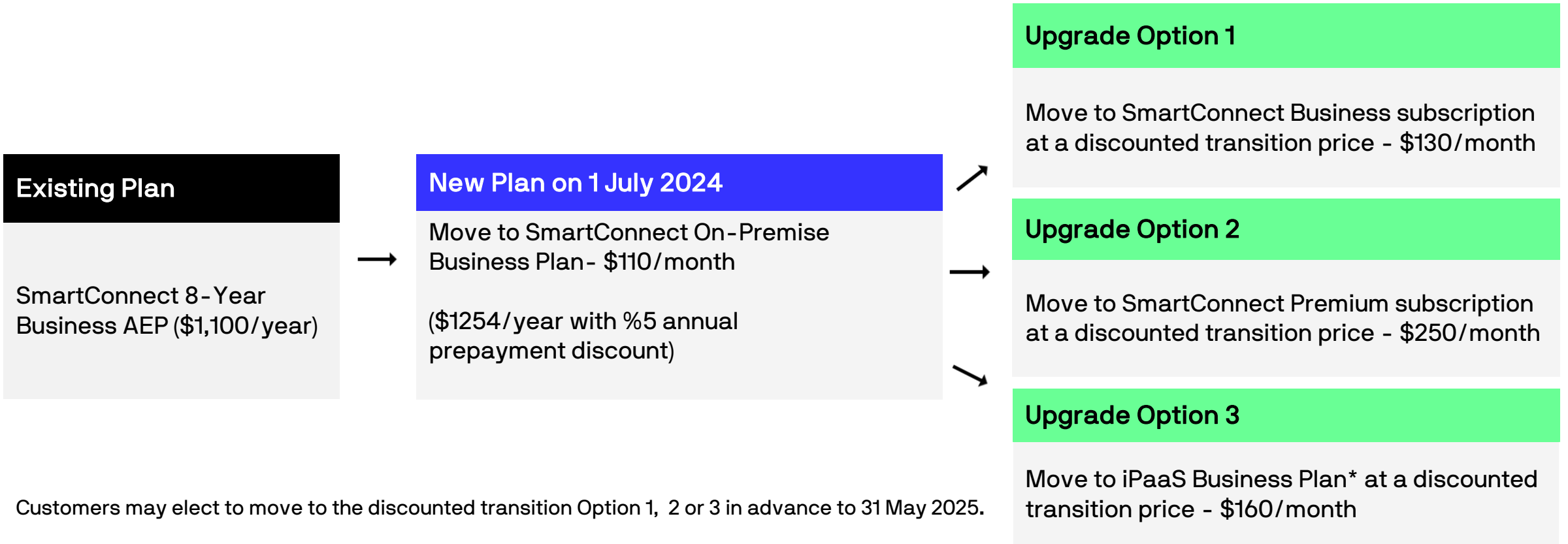
Pre-payment & commitment discounts of up to 15% can be applied.

\*The iPaaS Business Plan is a subscription that bundles the SmartConnect Business Plan + the Popdock Business Plan. With the discounted transition price for customers who've been on an AEP, it is less than the Popdock Business list price is purchased separately alone.

# Existing SmartConnect 8-Year Business AEP Customers

[View Online](#)

"Grandfathered" Plan + Upgrade Options with Transition Discounts –  
3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1, 2 or 3 in advance to 31 May 2025.

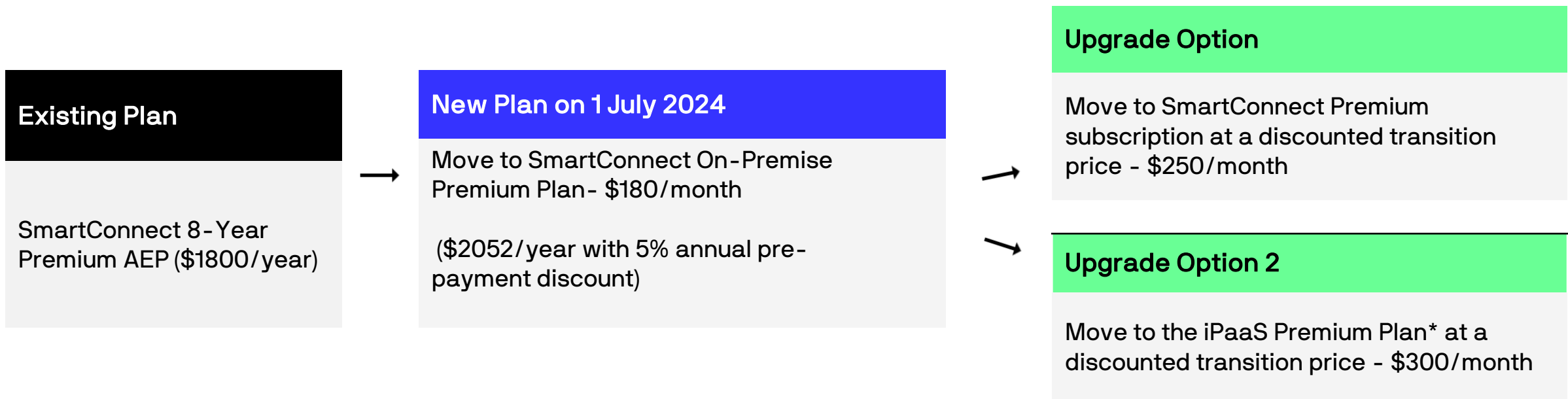
Pre-payment & commitment discounts of up to 15% can be applied.

\*The iPaaS Business Plan is a subscription that bundles the SmartConnect Business Plan + the Popdock Business Plan. With the discounted transition price for customers who've been on an AEP, it is less than the Popdock Business list price is purchased separately alone.

# Existing SmartConnect 8-Year Premium AEP Customers

[View Online](#)

"Grandfathered" Plan + Upgrade Options with Transition Discounts –  
3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1 or 2 in advance to 31 May 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

\*The iPaaS Premium Plan is a subscription that bundles the SmartConnect Premium Plan + the Popdock Premium Plan. The 60% off monthly price is shown here.

# SmartConnect Subscription – Important Dates and Numbers

1 June 2024 → SmartConnect Subscription list prices change for NEW customers

1 June 2024 → SmartConnect Subscription list prices change for EXISTING customer, WITH TRANSITION DISCOUNTS  
Existing SmartConnect subscription customers receive a transitional price for 12 months

Existing Plan	New Plan come 1 June 2024	Upgrade Option 1	Upgrade Option 2
SmartConnect Basic \$125 USD / per month	→ Move to Startup \$175 USD / per month	→ Move to Business \$275 USD / per month save \$600/year	→ Move to Premium \$475 USD / per month save \$1,800/year
SmartConnect Business \$250 USD / per month	→ Move to Business \$275 USD / per month save \$600/year	→ Move to Premium \$475 USD / per month save \$1,800/year	
SmartConnect Premium \$425 USD / per month	→ Move to Premium \$475 USD / per month save \$1,800/year		

# Popdock Subscription – Important Dates and Numbers

1 June 2024 → Popdock Subscription list prices change for NEW customers

1 June 2024 → Popdock Subscription list prices change for EXISTING customer, WITH TRANSITION DISCOUNTS  
Existing Popdock subscription customers receive a transitional price for 12 months

Existing Plan	New Plan come 1 June 2024	Upgrade Option 1	Upgrade Option 2
Popdock Basic	→ Move to Startup	→ Move to Business	→ Move to Premium
\$50 USD / per month	\$75 USD / per month	\$125 USD / per month save \$600/year	\$250 USD / per month save \$900/year
Popdock Business	→ Move to Business	→ Move to Premium	
\$100 USD / per month	\$125 USD / per month save \$600/year	\$250 USD / per month save \$900/year	
Popdock Premium	→ Move to Premium		
\$200 USD / per month	\$250 USD / per month save \$900/year		

# AEP – Important Dates and Numbers

## SmartList Builder & SmartView

1 July 2024

All SmartList Builder and SmartView customers who have been current on their Annual Enhancement Plan (AEP) will get access to Popdock on 1 July 2024. This includes:

- Popdock Business Plan Benefits
- Product access to SmartList Builder, SmartView & Popdock
- Essential Support Plans for each product (AEP-type benefits + more support)
- Self-paced Popdock Training

At the AEP expiry after 1 July 2024, SmartList Builder & SmartView customers must opt into Popdock Business (the default “grandfathered” plan), Premium or an iPaaS Plan to continue receive AEP-type benefits. These customers will automatically receive the eOne Transition Discount: 60% off for 3 years with a price lock + 20% off 3 additional years.

31 May 2025

Last day to upgrade to a higher plan and opt into the eOne Transition Discounts for customers who’ve been current on a SmartList Builder or SmartView AEP.

## SmartConnect

1 July 2024

At their next Annual Enhancement Plan (AEP) Expiry, SmartConnect Legacy & 8-Year License customers who have been current on their AEP will be grandfathered into SmartConnect On-Premise Annual Subscription Plans, which include AEP-type benefits: 2 incidents of support per year, hotfixes & latest product releases, continued product access, and the ability to work with support.

After 1 July 2024, SmartConnect customers who have been current on their AEP or are current on a SmartConnect On Premise Subscription, can move to SmartConnect Business, Premium or an iPaaS Plan and receive the eOne Transition Discount: 60% off for 3 years with a price lock + 20% off for an additional 3 years.

31 May 2025

Last day to upgrade to a higher plan and opt into the eOne Transition Discounts for customers who’ve been current on a SmartConnect AEP.



# Next Steps

- ✓ Get your team trained on implementing Popdock
  - Attend the upcoming Popdock bootcamps
- ✓ Learn how to do a proof of concept for those customers migrating off of GP
- ✓ Learn how Popdock benefits every Dynamics GP customer
- ✓ Have customers attend one of eOne's public webinars or work with your PDM to do 1:1 webinar for your customers to get them
- ✓ Work with your PDM on communication to your customers.

# Questions?

> Thank you!

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