



Pricing Updates

AUD & NZD



eonesolutions.com



Important Dates

1 June 2024

New Subscription Pricing goes live for SmartConnect, Popdock & existing customers who are already on a subscription. Customers may still receive the transition discount pricing with upgrades as long as they upgrade before 31 May 2024.

1 July 2024

New renewal options go live for customers who have been on an Annual Enhancement Plan (AEP) for SmartList Builder, SmartView, & SmartConnect. Impacted customers must opt in when their AEP expires to continue to receive the AEP-type benefits included in their plan: get access to updates & hotfixes, continue accessing products, get support incidents, and be able to work with eOne's support and services when they need help. Customers may upgrade and get the eOne Transition Discount (60% off for 3 years with a price lock + 20% off for 3 more years) until 31 May 2025.

All customers who have been current on SmartList Builder and/or SmartView AEP get access to Popdock on 1 July 2024.

31 May 2025

Last day to upgrade with and opt-in to receive the eOne Transition Discounts on subscriptions.



New pricing for new purchases of SC & PD

Starts 1 June 2024



New SmartConnect Pricing

[View Online](#)

New 12-month commitment

Migration

\$2,100

AUD for 3 months

Migration

3 Month License for Imports

- ✓ SmartConnect On-Premise License
- ✓ Unlimited Connections
- ✓ No Data Process Volume Limit
- ✓ Unlimited Imports
- ✓ No Scheduling of Integrations
- ✓ Introductory Training **i**
- ✓ Excel Add-in **i**
- ✓ No Support Included **i**

Available on 1 June 2024

Startup

\$490

AUD / per month

Startup

Starter Level for Initial Bulk + Ongoing Integration

- ✓ Unlimited Integrations
- ✓ 2 Standard Connections **i**
- ✓ Dual Use to SmartConnect.com and SmartConnect On-Premise
- ✓ Process up to 5k Records/Month **i**
- ✓ Scheduler Frequency: Up to Once per Hour **i**
- ✓ Excel Add-In
- ✓ Introductory Training **i**
- ✓ No Support Included **i**
- ✓ Additional Premium Connection (limit 1) – \$350 /Month

Available on 1 June 2024

Popular

\$910

AUD / per month

Business

Full Power of SmartConnect + Essential Support

- ✓ Everything in Startup
- ✓ 5 Standard Connections **i**
- ✓ Process up to 100k Records/Month **i**
- ✓ Scheduler Frequency: Up to Once per 5 Minutes **i**
- ✓ SmartConnect API
- ✓ Process Logging up to 10 Days of Rolling History
- ✓ Essential Support
- ✓ Sandbox Environment Available **i**
- ✓ Additional Premium Connections – \$280 Each/Month

Available on 1 June 2024

Advanced

\$1,750

AUD / per month

Premium

Premium Connectors + Services and Support

- ✓ Everything in Business
- ✓ 8 Connections – 1 Premium Included **i**
- ✓ Process up to 500k Records/Month **i**
- ✓ Integration Bootcamp Pass
- ✓ 4 Hours of Consulting
- ✓ Process Logging up to 365 Days of Rolling History
- ✓ Sandbox Environment Available **i**
- ✓ Additional Standard Connections – \$140 Each/Month
- ✓ Additional Premium Connections – \$210 Each/Month

Available on 1 June 2024

New Popdock Pricing

[View Online](#)

New 12-month commitment

Startup

\$210

AUD / per month

Startup

Standard Lists + Virtual Integration

- ✓ 1k Queries/Month **i**
- ✓ Unlimited Standard Connectors
- ✓ Unlimited Popdock Widgets
- ✓ Unlimited Standard Lists
- ✓ Self-Paced Training
- ✓ No Support Included **i**

Available on 1 June 2024

Popular

\$490

AUD / per month

Business

Custom Lists + Migration Features

- ✓ Everything in Startup
- ✓ 20k Queries/Month **i**
- ✓ Unlimited Standard Connectors
- ✓ Combine Data + Full SmartList Suite for Flexible List Building
- ✓ Data Lake Management Features + Data Lake Connectors
- ✓ Essential Support
- ✓ Query Builder Add-on – \$140 /Month
- ✓ Scheduling Add-on – \$140 /Month
- ✓ Matrix Reports Add-on – \$140 /Month

Available on 1 June 2024

Advanced

\$910

AUD / per month

Premium

Data Access at Scale + Premium Features

- ✓ Everything in Business
- ✓ 100k Queries/Month **i**
- ✓ Unlimited Premium + Standard Connectors
- ✓ Scheduling
- ✓ Matrix Reports
- ✓ Query Builder
- ✓ Audit/Logging: Up to 365 Days of History
- ✓ Bootcamp Pass
- ✓ Additional Packs of 100k Queries – \$140 /Month

Available on 1 June 2024

Introducing iPaaS Bundle Plans

New!

[View Online](#)

New 12-month commitment

iPaaS for

Migration

\$980 AUD/month

SmartConnect Migration +
Popdock Premium Plan for 3 months

Available on 1 June 2024

iPaaS

Business Plan

\$1,120 AUD/month

SmartConnect Business +
Popdock Business

Available on 1 June 2024

iPaaS

Premium Plan

\$2,100 AUD/month

SmartConnect Premium +
Popdock Premium

Available on 1 June 2024

Enterprise Plan

Get a custom quote from sales

SmartConnect Premium + Popdock Premium + Unlimited Connections



Support Plans

New!

View Online

New 12-month commitment

Base



Included

Essential

Included in Business, Premium & Enterprise Plans

- ✓ 2 Incidents Per Month
- ✓ Dynamic Response Based on Queue
- ✓ Support Hours: 8 a.m.-5 p.m. CST (USA), 8 a.m.-5 p.m. CET (EMEA) Weekdays
- ✓ Escalation Incidents: 2/year (Priority Support)
- ✓ Customer Success Manager
- ✓ Email, Chat & Phone

Purchased per product

Popular

\$700 AUD / per month

Advanced

Better SLA's + Escalation Options

- ✓ Unlimited Incidents
- ✓ Target Response Time: 8 Business Hours
- ✓ Support Hours: 1 a.m.-5 p.m. CST (USA), 8 a.m.-Midnight CET (EMEA) Weekdays
- ✓ Escalation Incidents: 8/Year (Priority Support)
- ✓ Customer Success Manager
- ✓ Email, Chat & Phone

Available 1 June 2024

Purchased per product

Custom

Custom

Custom

If your scenario requires any of these considerations, contact sales.

- ✓ **Unlimited Incidents**
- ✓ **Target Response Time: Custom**
- ✓ **Extended Support Hours**
- ✓ **Custom # of Escalation Incidents**
- ✓ **You're on an Enterprise Plan for SmartConnect**

Available 1 June 2024

Purchased per Product



New pricing for existing SC & PD Subscription customers

Starting 1 June 2024



Existing SmartConnect Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price

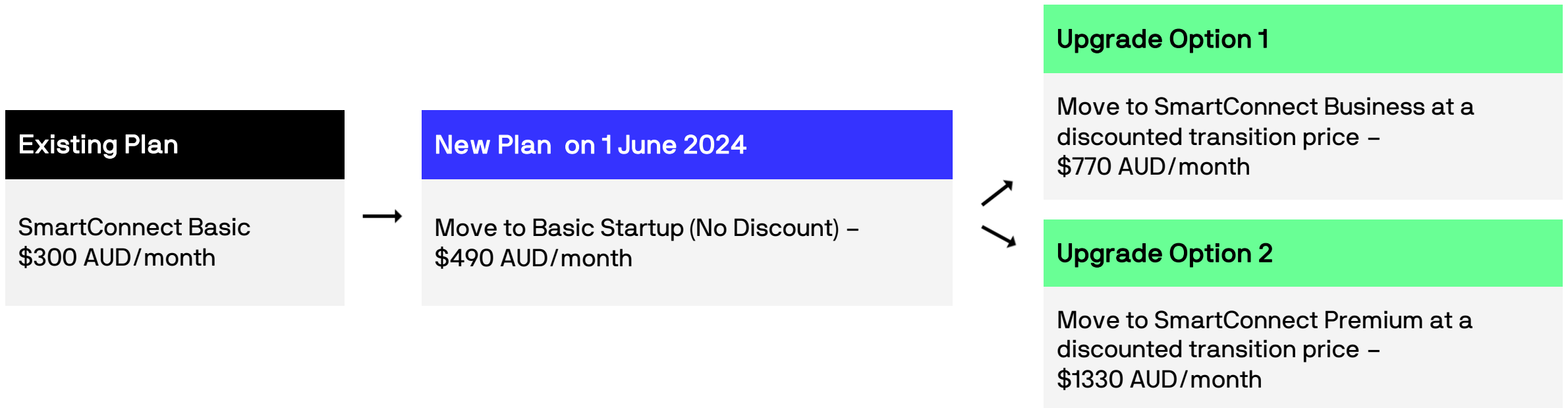
[View Online](#)

New 12-month commitment

Existing Plan	New Plan come 1 June 2024	Upgrade Option 1	Upgrade Option 2
SmartConnect Basic	→ Move to Startup	→ Move to Business	→ Move to Premium
\$300 AUD / per month	\$490 AUD / per month	\$770 AUD / per month save \$1,680/year	\$1,330 AUD / per month save \$5,040/year
SmartConnect Business	→ Move to Business	→ Move to Premium	
\$600 AUD / per month	\$770 AUD / per month save \$1,680/year	\$1,330 AUD / per month save \$5,040/year	
SmartConnect Premium	→ Move to Premium		
\$1,020 AUD / per month	\$1,330 AUD / per month save \$5,040/year		

Existing SmartConnect Basic Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price

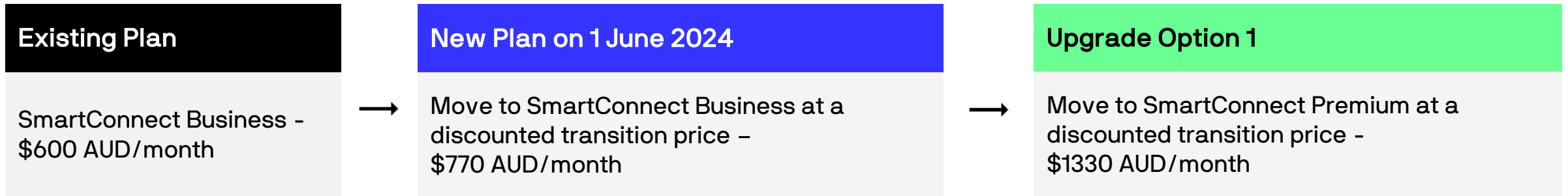


Customers may upgrade to the discounted transition Option 1 or 2 in advance to 31 May, 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

Existing SmartConnect Business Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price

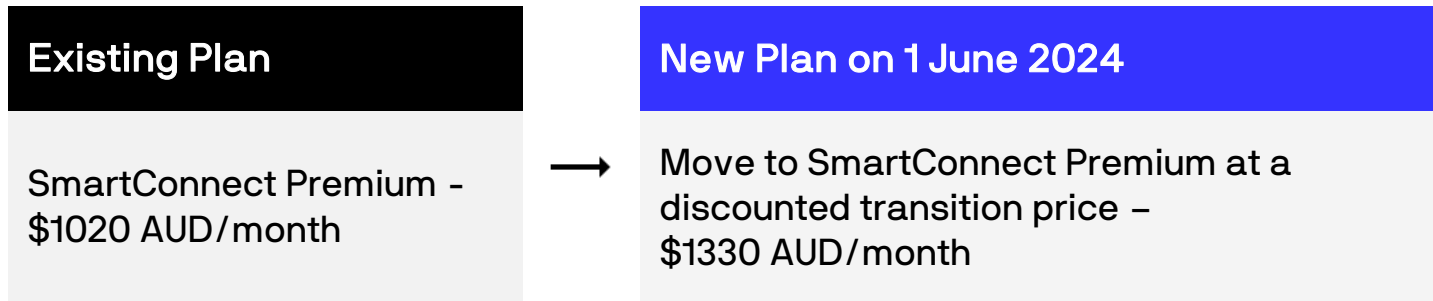


Customers may upgrade to the discounted transition Option 1 or 2 in advance to 31 May, 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

Existing SmartConnect Premium Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price



Pre-payment & commitment discounts of up to 15% can be applied.

Existing Popdock Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price.

[View Online](#)

New 12-month commitment

Existing Plan	New Plan come 1 June 2024	Upgrade Option 1	Upgrade Option 2
Popdock Basic	→ Move to Startup	→ Move to Business	→ Move to Premium
\$119 AUD / per month	\$210 AUD / per month	\$350 AUD / per month save \$1,680/year	\$700 AUD / per month save \$2,520/year
Popdock Business	→ Move to Business	→ Move to Premium	
\$239 AUD / per month	\$350 AUD / per month save \$1,680/year	\$700 AUD / per month save \$2,520/year	
Popdock Premium	→ Move to Premium		
\$479 AUD / per month	\$700 AUD / per month save \$2,520/year		

Existing Popdock Basic Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price

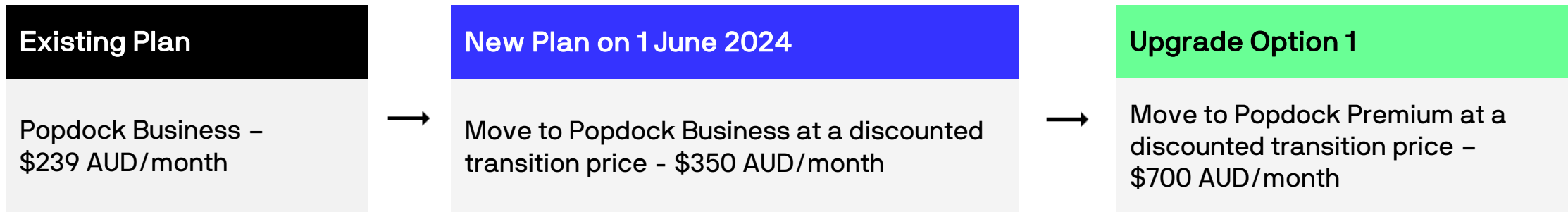


Customers may upgrade to the discounted transition Option 1 or 2 in advance to 31 May, 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

Existing Popdock Business Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price

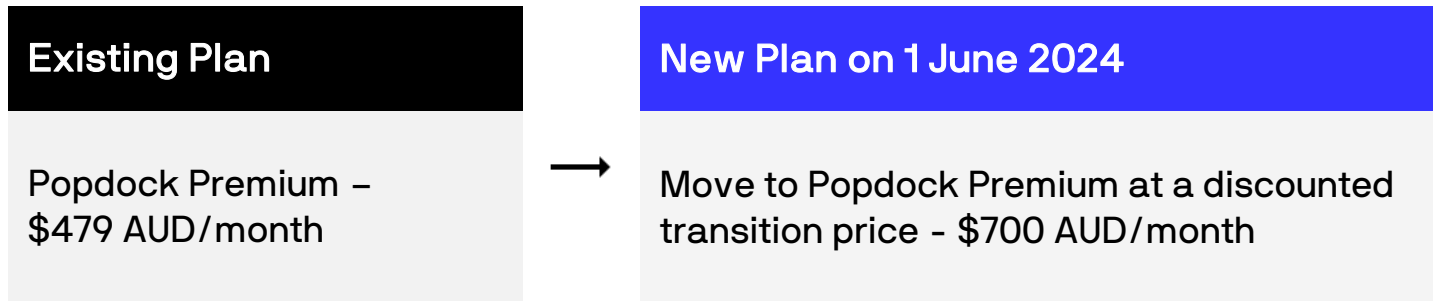


Customers may upgrade with the discounted transition pricing in advance to 31 May, 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

Existing Popdock Premium Customers

Transition Plan to the New Pricing Model – 12 months at this price, then move to list price



Pre-payment & commitment discounts of up to 15% can be applied.



New pricing for existing SC & SLB customers current on AEP

Starting 1 July 2024



For SmartView & SmartList Builder Customers Who are current on AEP

[View Online](#)



Everyone (who are current on AEP) gets Popdock on the 1st of July!

When their AEP expires, they will be transitioned into the Popdock Business Plan at:

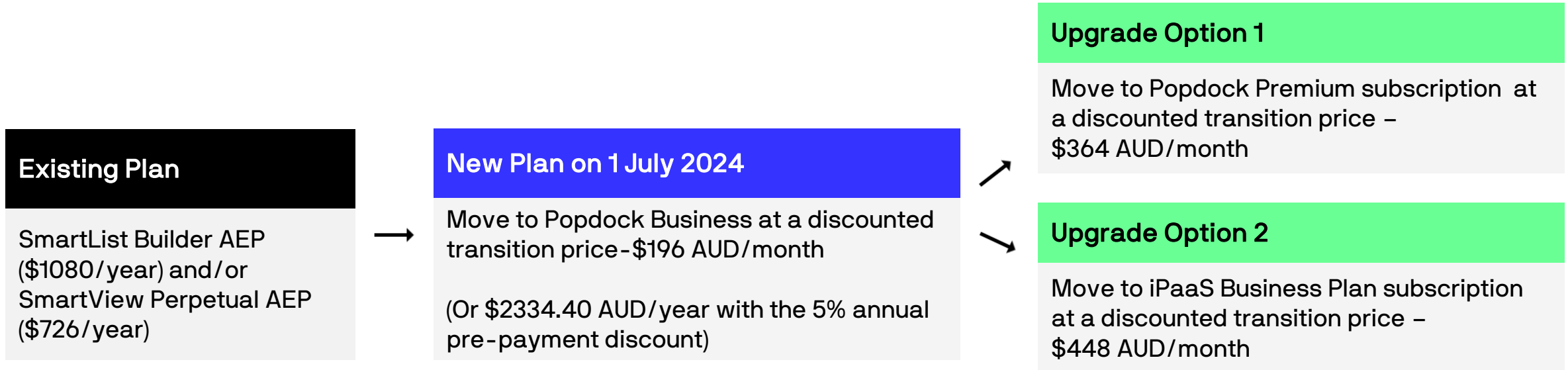
- 60% off of the subscription for the first 3 years.
 - 20% off of the subscription for the following 3 years.
 - Additional pre-payment & commitment discounts will be available.
-

Customers can upgrade to Popdock Premium or to an iPaaS Plan prior to 31 May 2025. Discounts will apply.

Existing SmartList Builder and SmartView AEP Customers

[View Online](#)

Transition Plan to Subscription – 3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1, 2, or 3 in advance to 31 May 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

*The iPaaS Premium Plan is a subscription that bundles the SmartConnect Premium Plan + the Popdock Premium Plan. With the discounted transition price for customers who've been on an AEP, it is less than the Popdock Business list price is purchased separately alone.

For SmartConnect Customers

[View Online](#)



Who are current on AEP, they have options. When their AEP expires, they can:

Default to our SmartConnect On Premise subscription, which is a little bit more than last year, but looks and feels just like AEP ~ 20% increase

- or -

Opt into SmartConnect Business, Premium or iPaaS plan with eOne's transition discounts + a 3 year price lock:

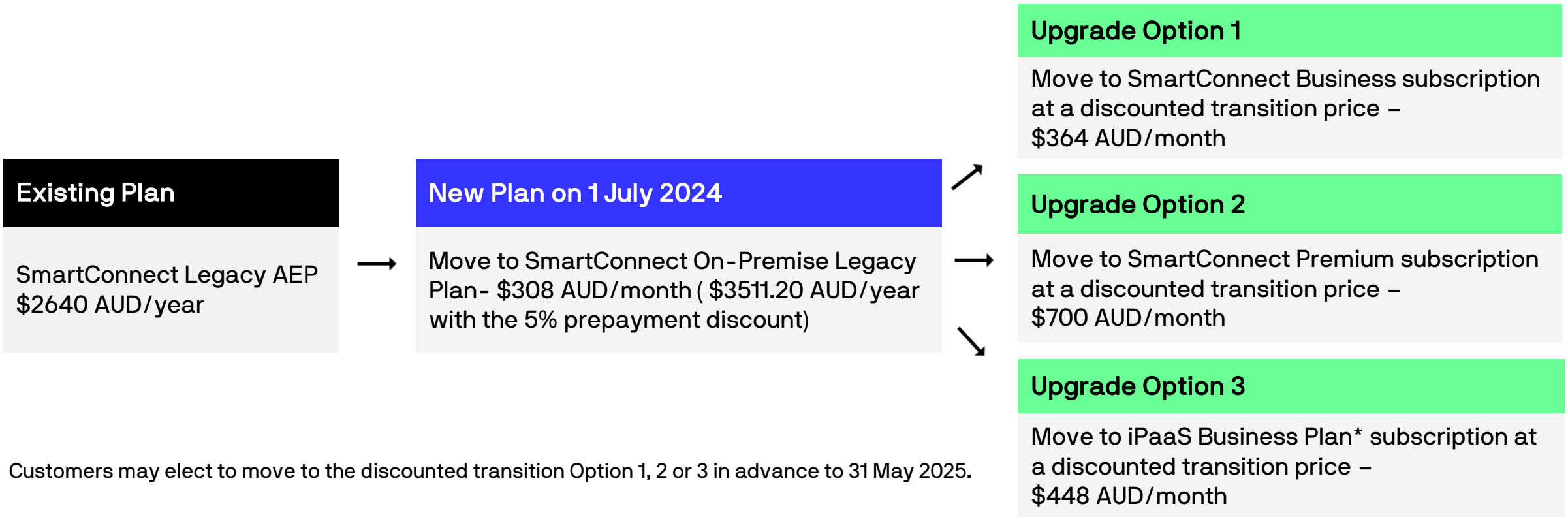
- 60% off of the subscription for 3 years.
- 20% off the subscription for the following 3 years.
- Additional pre-payment & commitment discounts will be available.

Customers can upgrade to a SmartConnect Premium or to an iPaaS Plan prior to 31 May 2025. Discounts will apply.

Existing SmartConnect Legacy AEP Customers

[View Online](#)

"Grandfathered" Plan + Upgrade Options with Transition Discounts –
3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1, 2 or 3 in advance to 31 May 2025.

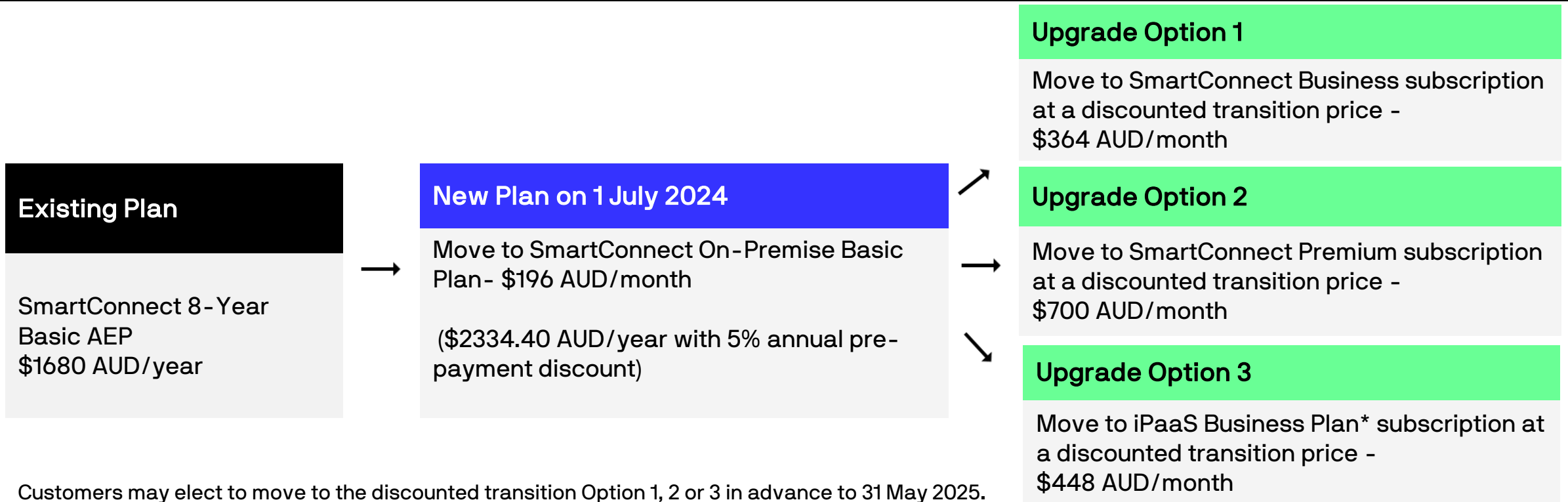
Pre-payment & commitment discounts of up to 15% can be applied.

*The iPaaS Premium Plan is a subscription that bundles the SmartConnect Premium Plan + the Popdock Premium Plan. With the discounted transition price for customers who've been on an AEP, it is less than the Popdock Business list price is purchased separately alone.

Existing SmartConnect 8-Year Basic AEP Customers

[View Online](#)

"Grandfathered" Plan + Upgrade Options with Transition Discounts –
3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1, 2 or 3 in advance to 31 May 2025.

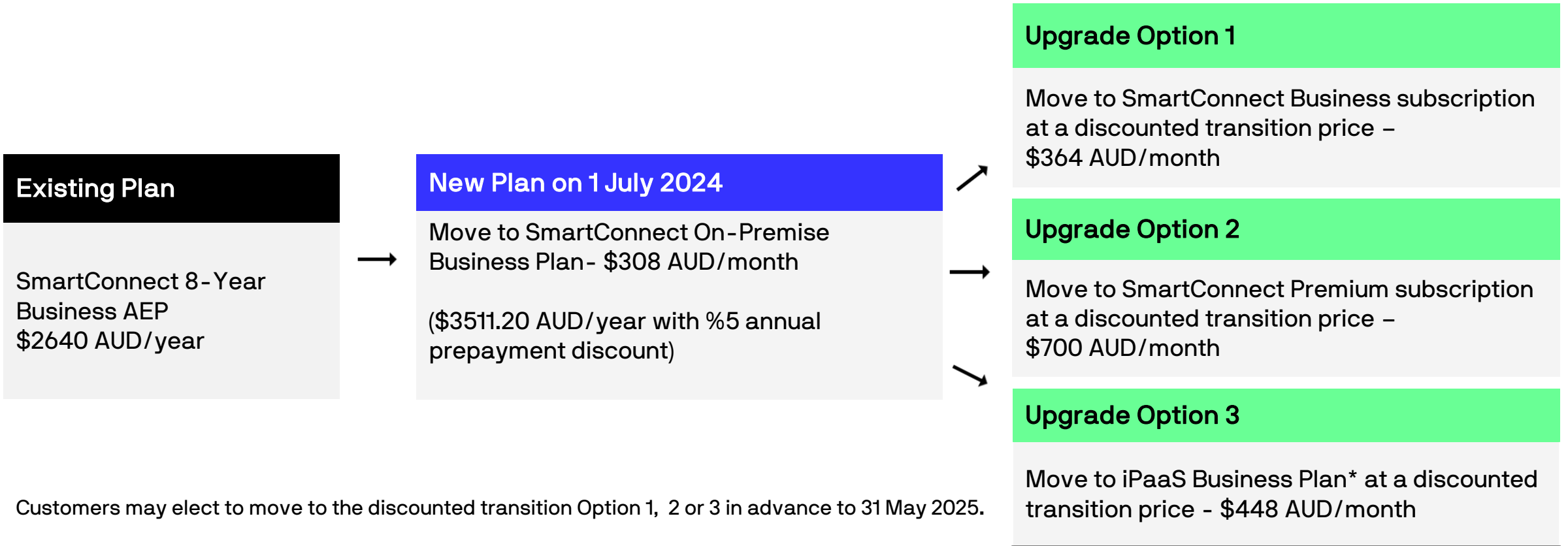
Pre-payment & commitment discounts of up to 15% can be applied.

*The iPaaS Business Plan is a subscription that bundles the SmartConnect Business Plan + the Popdock Business Plan. With the discounted transition price for customers who've been on an AEP, it is less than the Popdock Business list price is purchased separately alone.

Existing SmartConnect 8-Year Business AEP Customers

[View Online](#)

"Grandfathered" Plan + Upgrade Options with Transition Discounts –
3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1, 2 or 3 in advance to 31 May 2025.

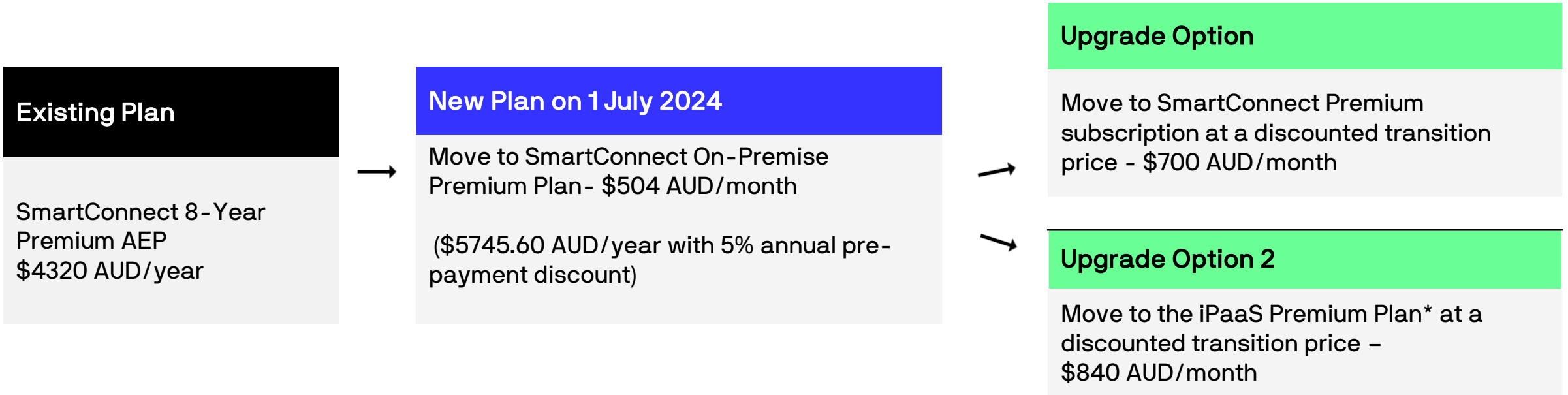
Pre-payment & commitment discounts of up to 15% can be applied.

*The iPaaS Business Plan is a subscription that bundles the SmartConnect Business Plan + the Popdock Business Plan. With the discounted transition price for customers who've been on an AEP, it is less than the Popdock Business list price is purchased separately alone.

Existing SmartConnect 8-Year Premium AEP Customers

[View Online](#)

"Grandfathered" Plan + Upgrade Options with Transition Discounts –
3 years at 60% discount with a price lock + 3 more years at 20% discount



Customers may elect to move to the discounted transition Option 1 or 2 in advance to 31 May 2025.

Pre-payment & commitment discounts of up to 15% can be applied.

*The iPaaS Premium Plan is a subscription that bundles the SmartConnect Premium Plan + the Popdock Premium Plan. The 60% off monthly price is shown here.

SmartConnect Subscription – Important Dates and Numbers

1 June 2024 → SmartConnect Subscription list prices change for NEW customers

1 June 2024 → SmartConnect Subscription list prices change for EXISTING customer, WITH TRANSITION DISCOUNTS
Existing SmartConnect subscription customers receive a transitional price for 12 months

Existing Plan	New Plan come 1 June 2024	Upgrade Option 1	Upgrade Option 2
SmartConnect Basic	→ Move to Startup	→ Move to Business	→ Move to Premium
\$300 AUD / per month	\$490 AUD / per month	\$770 AUD / per month save \$1,680/year	\$1,330 AUD / per month save \$5,040/year
SmartConnect Business	→ Move to Business	→ Move to Premium	
\$600 AUD / per month	\$770 AUD / per month save \$1,680/year	\$1,330 AUD / per month save \$5,040/year	
SmartConnect Premium	→ Move to Premium		
\$1,020 AUD / per month	\$1,330 AUD / per month save \$5,040/year		

Popdock Subscription – Important Dates and Numbers

1 June 2024 → Popdock Subscription list prices change for NEW customers

1 June 2024 → Popdock Subscription list prices change for EXISTING customer, WITH TRANSITION DISCOUNTS
Existing Popdock subscription customers receive a transitional price for 12 months

Existing Plan	New Plan come 1 June 2024	Upgrade Option 1	Upgrade Option 2
Popdock Basic	→ Move to Startup	→ Move to Business	→ Move to Premium
\$119 AUD / per month	\$210 AUD / per month	\$350 AUD / per month save \$1,680/year	\$700 AUD / per month save \$2,520/year
Popdock Business	→ Move to Business	→ Move to Premium	
\$239 AUD / per month	\$350 AUD / per month save \$1,680/year	\$700 AUD / per month save \$2,520/year	
Popdock Premium	→ Move to Premium		
\$479 AUD / per month	\$700 AUD / per month save \$2,520/year		

AEP – Important Dates and Numbers

SmartList Builder & SmartView

1 July 2024

All SmartList Builder and SmartView customers who have been current on their Annual Enhancement Plan (AEP) will get access to Popdock on 1 July 2024. This includes:

- Popdock Business Plan Benefits
- Product access to SmartList Builder, SmartView & Popdock
- Essential Support Plans for each product (AEP-type benefits + more support)
- Self-paced Popdock Training

At the AEP expiry after 1 July 2024, SmartList Builder & SmartView customers must opt into Popdock Business (the default “grandfathered” plan), Premium or an iPaaS Plan to continue receive AEP-type benefits. These customers will automatically receive the eOne Transition Discount: 60% off for 3 years with a price lock + 20% off 3 additional years.

31 May 2025

Last day to upgrade to a higher plan and opt into the eOne Transition Discounts for customers who’ve been current on a SmartList Builder or SmartView AEP.

SmartConnect

1 July 2024

At their next Annual Enhancement Plan (AEP) Expiry, SmartConnect Legacy & 8-Year License customers who have been current on their AEP will be grandfathered into SmartConnect On-Premise Annual Subscription Plans, which include AEP-type benefits: 2 incidents of support per year, hotfixes & latest product releases, continued product access, and the ability to work with support.

After 1 July 2024, SmartConnect customers who have been current on their AEP or are current on a SmartConnect On Premise Subscription, can move to SmartConnect Business, Premium or an iPaaS Plan and receive the eOne Transition Discount: 60% off for 3 years with a price lock + 20% off for an additional 3 years.

31 May 2025

Last day to upgrade to a higher plan and opt into the eOne Transition Discounts for customers who’ve been current on a SmartConnect AEP.



Next Steps

- ✓ Get your team trained on implementing Popdock
 - Attend the upcoming Popdock bootcamps
- ✓ Learn how to do a proof of concept for those customers migrating off of GP
- ✓ Learn how Popdock benefits every Dynamics GP customer
- ✓ Have customers attend one of eOne's public webinars or work with your PDM to do 1:1 webinar for your customers to get them
- ✓ Work with your PDM on communication to your customers.

Questions?

> Thank you!

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