

**Thank you for taking time to inquire about eOne pricing. Below is the complete price list for eOne Solutions' products and services. If you have any questions or need more information – reach out to the eOne team by emailing [sales@eonesolutions.com](mailto:sales@eonesolutions.com) – we'd be happy to help you!**

*Note: Regions not specified will be charged using US Pricing. Sales transactions will be charged in the local currency stipulated by your sales region. No GST applies to sales outside of Australia.*

*Annual maintenance payments are required with the product purchase and will be assessed at 20% of the total product price.*



## About eOne Pricing

eOne products are available to purchase as perpetual licenses with annual enhancement or as monthly subscriptions. Complementary training services and support offerings are available.

Promotions and offers are now also available for product combinations and for transitioning to new product and service offerings.

For customers on eOne's perpetual license model, the Annual Enhancement Plans (AEP) now includes regular hotfixes, service packs, functional releases, two support incidents per year, and the ability to work with eOne's support and services team.

### Table of Contents

<b>SmartConnect Monthly Subscription Plan Benefits</b> .....	3
<b>SmartConnect Monthly Subscription Plans</b> .....	4
<b>SmartConnect Perpetual License</b> .....	5
<b>Popdock Plan Benefits</b> .....	6
<b>Popdock Monthly Subscription Pricing</b> .....	7
<b>Product Pricing – Perpetual Licensing</b> .....	8
<b>Product Pricing – Monthly SAAS Subscription</b> .....	9
<b>Services Price List</b> .....	10
<b>Partner Program Fee</b> .....	12
<b>eOne Product Sales Offers</b> .....	13

## About SmartConnect Pricing

For SmartConnect, we've introduced subscription plans. SmartConnect can be purchased as a monthly subscription plan or as a perpetual license plan. SmartConnect monthly subscription plans are designed to be inclusive of dual use rights to SmartConnect on-premise and SmartConnect.com with certain levels of training, technical support, templates and services at reduced rates included, depending on the plan.

SmartConnect perpetual license plans include the on-premise SmartConnect product only. Complementary support and services may be purchased separately.

## SmartConnect Monthly Subscription Plan Benefits

Plan item	Essentials	Standard	Professional	Premium
<b>Price (USD) Monthly</b>	\$250/month	\$400/month	\$550/month	\$850/month
<b>Price (USD) Annual (paid in advance)</b>	\$2,850	\$4,550	\$6,300	\$9,700
<b>Active System Connections</b>	2	4	6	8
<b>SmartConnect On-premise Connections</b>	2	4	6	8
<b>Number of integrations you can run</b>	Unlimited	Unlimited	Unlimited	Unlimited
<b>SmartConnect.com</b>	X	X	X	X
<b>SmartConnect On-premise Connections</b>	X	X	X	X
<b>Bulk integrations</b>	X	X	X	X
<b>24x7 Knowledgebase, Forum/FAQ</b>	X	X	X	X
<b>Excel Add-in</b>	X	X	X	X
<b>Configurable Rest Connector</b>	X	X	X	X
<b>Templates included</b>	X	X	X	X
<b>Changes-only integrations</b>	X	X	X	X
<b>Real-time integrations</b>	X	X	X	X
<b>Onboarding Success Coach</b>		X	X	X
Scope, Spec and Design Review – 2 hours		X	X	X
Project Success Management – 2 hours		X	X	X
<b>Unlimited Technical Support - Email + Phone</b>	\$100/month	\$100/month	X	X
<b>Free introductory training (online)</b>			X	X
<b>Free Fargo Advanced Bootcamp 2 day experience**</b>			X	X
<b>SmartConnect Developer Kit (API access)</b>			X	X
<b>High Volume Bulk Integration</b>				X
<b>4 hours of Professional services: Training, Q&amp;A, Small Project</b>				X
<b>Annual Integration Health Check and Report</b>				X
<b>Additional Connections***</b>				<b>\$100</b>

\* See the SmartConnect Monthly Subscription Plans for currency translations on pricing noted.

\*\* This is a 2 day advanced bootcamp training in Fargo, ND that is offered quarterly on a first in first served basis.

\*\*\*Additional connectors will be charged monthly from the date of purchase. Please contact your account manager to have the extra connector prorated and aligned with your existing monthly or annual payments.

## SmartConnect Monthly Subscription Plans

Monthly Subscription Plan	Type	Number of Connections included	USA (USD)	Canada (CAD)	United Kingdom (GBP)	European (EURO)	Caribbean (USD)	S. American & S. African (USD)	Australia & Asia (AUD); New Zealand (NZD)
<b>SmartConnect Essentials</b>	Price per month	2	\$250	\$275	£200	€ 225	\$125	\$125	\$275
<b>SmartConnect Standard</b>	Price per month	4	\$400	\$440	£320	€ 360	\$200	\$200	\$440
<b>SmartConnect Professional</b>	Price per month	6	\$550	\$605	£440	€ 495	\$275	\$275	\$605
<b>SmartConnect Premium</b>	Price per month	8	\$850	\$935	£680	€ 765	\$425	\$425	\$935
<b>SmartConnect.com Additional Connections - Premium Plan</b>	Price per month	Per connection	\$100	\$110	£80	€ 90	\$50	\$50	\$110

### What's a connection?

A connection refers to any system that you want to integrate to or from. It may be a Dynamics 365 Sales/CRM organization, a Dynamics NAV on-premise solution, Salesforce instance or any of our available connectors. When you create that "connection" you are then able to use it in a data source or as a destination.

Please note that for files specifically, when you configure a file as an integration point (source or destination), a connection is counted since you are using that connection type. A file could be a Text/CSV, XML or Excel file type. SmartConnect is not counting each individual file used as a connection.

### What's included in the Monthly Subscription Plan?

**Dual use rights to use SmartConnect.com or SmartConnect on-premise**, so you have the choice to deploy your integrations in the cloud or on-premise. Depending on the plan, we also include other benefits for training, unlimited phone and email support, templates, and onboarding success plans.

**SmartConnect Perpetual License**

Perpetual Plan	Module	USA (USD)	Canada (CAD)	United Kingdom (GBP)	European (EURO)	Caribbean (USD)	S. American & S. African (USD)	Australia & Asia (AUD); New Zealand (NZD)
SmartConnect	Site License	\$7,000	\$7700	£5600	€ 6.300	\$3500	\$3500	\$7700

\* Perpetual Customers will have an option to purchase a Standard, Professional or Premium Subscription Plan for 40% discount for 2 years.

## Popdock Plan Benefits

Plan Item	Essentials	Standard	Professional	Premium
Base price per month (USD)	\$0	\$59	\$99	\$159
Price per user per month	\$19	\$19	\$19	\$19
Web client	X	X	X	X
Mobile client	X	X	X	X
Excel add-in	X	X	X	X
Customization		X	X	X
Application widgets		1	Unlimited	Unlimited
Favorite widgets			Unlimited	Unlimited
API access			X	X
REST services			X	X
BI export				X
SmartConnect export				X
Scheduled exports				X
Email and Phone Support	X	X	X	X

\* See the Popdock Monthly Subscription Plans for currency translations on pricing noted.

**Popdock Monthly Subscription Pricing**

Product	Details	USA (USD)	Canada (CAD)	United Kingdom (GBP)	European (EURO)	Caribbean (USD)	S. American & S. African (USD)	Australia & Asia (AUD); New Zealand (NZD)
<b>Popdock User</b>	per user per month	\$19	\$21	£15	€ 17	\$8	\$8	\$21
<b>Popdock Essentials Base Price</b>	per month	\$0	\$0	£0	€ 0	\$0	\$0	\$0
<b>Popdock Standard Base Price</b>	per month	\$59	\$65	£47	€ 53	\$23	\$23	\$65
<b>Popdock Professional Base Price</b>	per month	\$99	\$109	£79	€ 89	\$39	\$39	\$109
<b>Popdock Premium Base Price</b>	per month	\$159	\$175	£125	€ 143	\$63	\$63	\$175

**Product Pricing – Perpetual Licensing**

Product – On Premise	Module	USA (USD)	Canada (CAD)	United Kingdom (GBP)	European (EURO)	Caribbean (USD)	S. American & S. African (USD)	Australia & Asia (AUD); New Zealand (NZD)
<b>Extender Enterprise</b>	Site License	\$6,375	\$7,010	£5,100	€5.738	\$2,525	\$2,525	\$7,010
<b>Extender</b>	Site License	\$3,200	\$3,520	£2,500	€2.530	\$1,270	\$1,270	\$3,520
<b>Upgrades from Extender to Extender Enterprise (v10.0 +)</b>	Site License	\$2,650	\$2,915	£2,065	€ 2.100	\$1,050	\$1,050	\$2,915
<b>Flexicoder</b>	Site License	\$6,375	\$7,012	£5,100	€ 5.738	\$2,525	\$2,525	\$7,012
<b>Node Builder</b>	Site License	\$2,200	\$2,420	£1,760	€ 1.980	\$870	\$870	\$2,420
<b>SmartPost</b>	Site License	\$1,975	\$2,170	£1,580	€ 1.778	\$780	\$780	\$2,170
<b>SmartList Builder</b>	Site License	\$2,550	\$2,805	£2,040	€ 2.295	\$1,010	\$1,010	\$2,805
<b>SmartView (Internal &amp; External)</b>	Site License	\$3,300	\$3,630	£2,640	€ 2.970	\$1,300	\$1,300	\$3,630

**Note: 20% Annual Enhancement on the current list price year 1 and each year after.**



**Product Pricing – Monthly SAAS Subscription**

Product – SaaS/SPLA	Details	USA (USD)	Canada (CAD)	United Kingdom (GBP)	European (EURO)	Caribbean (USD)	S.American & S.African (USD)	Australia & Asia (AUD); New Zealand (NZD)
<b>Extender Enterprise</b>	Price per month	\$385	\$420	£305	€ 345	\$155	\$155	\$420
<b>Extender</b>	Price per month	\$200	\$220	£160	€ 180	\$80	\$80	\$220
<b>Flexicoder</b>	Price per month	\$385	\$420	£305	€ 345	\$155	\$155	\$420
<b>Node Builder</b>	Price per month	\$240	\$265	£190	€ 210	\$95	\$95	\$265
<b>SmartPost</b>	Price per month	\$240	\$265	£190	€ 210	\$95	\$95	\$265
<b>SmartList Builder</b>	Price per month	\$100	\$110	£80	€ 90	\$40	\$40	\$110
<b>SmartView (Internal &amp; External)</b>	Price per month	\$240	\$265	£190	€ 210	\$95	\$95	\$265

- \* Monthly SAAS Subscriptions for Extender Enterprise, Extender, Flexicoder, Node Builder, SmartPost, Smartlist Builder and SmartView include 2 incidents of support per year.

## Services Price List

### Recommendations

Whether you have decided on an on-premise or cloud-based solution, it is highly recommended that each customer receives training and support on the products. We offer a wide variety of support and training options, as well as a service team that can act as an extension to your team if you do not have time to implement your project. Please take a look at the training, support, and service offerings for more information. If you'd like more details, please reach out to [sales@eonesolutions.com](mailto:sales@eonesolutions.com).

Support	USA (USD)	Canada (CAD)	United Kingdom (GBP)	European (EURO)	Caribbean (USD)	S.American & S.African (USD)	Australia & Asia (AUD); New Zealand (NZD)
<b>Hourly Support and Services Rate*</b>	\$225/hour	\$250/hour	£175/hour	€ 195/hour	\$225/hour	\$225/hour	\$250/hour
<b>SmartList Builder Unlimited</b>	\$1,000/year	\$1,100/year	£780/year	€950/year	\$1,000/year	\$1,000/year	\$1,100/year
<b>SmartConnect Unlimited</b>	\$1,950/year	\$2,145/year	£1,525/year	€1.850/year	\$1,950/year	\$1,950/year	\$2,145/year
<b>Extender Unlimited</b>	\$1,000/year	\$1,100/year	£780/year	€950/year	\$1,000/year	\$1,000/year	\$1,100/year
<b>SmartView Unlimited</b>	\$500/year	\$550/year	£390/year	€475/year	\$500/year	\$500/year	\$550/year
<b>Node Builder Unlimited</b>	\$500/year	\$550/year	£390/year	€475/year	\$500/year	\$500/year	\$550/year
<b>SmartPost Unlimited</b>	\$300/year	\$330/year	£235/year	€285/year	\$300/year	\$300/year	\$330/year
<b>Flexicoder Unlimited</b>	\$500/year	\$550/year	£390/year	€475/year	\$500/year	\$500/year	\$550/year
<b>*Minimum 2 hours required</b>							

<b>Training</b>	<b>USA (USD)</b>	<b>Canada (CAD)</b>	<b>United Kingdom (GBP)</b>	<b>European (EURO)</b>	<b>Caribbean (USD)</b>	<b>S.American &amp; S.African (USD)</b>	<b>Australia &amp; Asia (AUD); New Zealand (NZD)</b>
<b>SmartConnect Intro Training</b>	\$900	\$990	£700	€ 785	\$900	\$900	\$990
<b>SmartConnect Advanced Training</b>	\$1,800	\$1,980	£1,400	€ 1.570	\$1,800	\$1,800	\$1,980
<b>SmartConnect for CRM Self-Paced Training</b>	\$500/company \$300/renewal	\$550/company \$330/renewal	£390/company £235/renewal	€475/company €285/renewal	\$500/company \$300/renewal	\$500/company \$300/renewal	\$550/company \$330/renewal
<b>SmartList Builder Self-Paced Training</b>	\$500/company \$300/renewal	\$550/company \$330/renewal	£390/company £235/renewal	€475/company €285/renewal	\$500/company \$300/renewal	\$500/company \$300/renewal	\$550/company \$330/renewal
<b>Extender Self-Paced Training</b>	\$500/company \$300/renewal	\$550/company \$330/renewal	£390/company £235/renewal	€475/company €285/renewal	\$500/company \$300/renewal	\$500/company \$300/renewal	\$550/company \$330/renewal

**Partner Program Fee**

Item	USA (USD)	Canada (CAD)	United Kingdom (GBP)	European (EURO)	Caribbean (USD)	S. American & S. African (USD)	Australia & Asia (AUD); New Zealand (NZD)
<b>Partner Sign-up Fee</b>	\$1,000	\$1,100	£780	€870	\$500	\$500	\$1,100
<b>Annual Partner Renewal Fee</b>	\$1,000	\$1,100	£780	€870	\$500	\$500	\$1,100

## **eOne Product Sales Offers**

### **Buy 2 Product Offerings and Receive 10% off the product licensing.**

Applies to Perpetual licensing on product offerings. Excludes AEP. Available for online ordering starting July 1, 2019 until June 30, 2020. No promo code required.

### **Buy 3 Product Offerings and Receive 15% off the product licensing.**

Applies to Perpetual licensing on product offerings. Excludes AEP. Available for online ordering starting July 1, 2019 until June 30, 2020. No promo code required.

### **Popdock Discount for Existing SmartList Builder and SmartView Customers**

All SLB/SV customer can purchase Popdock at 40% discount for 2 years.

## **Transition to the eOne's SmartConnect Subscription**

**Option 1:** Make no changes. Stay with SmartConnect on premise and pay annual enhancement as per normal (\$1,400 USD per year)

**Option 2:** Existing SmartConnect customers can purchase the Standard, Professional or Premium subscription level at a 40% discount. The discount price is valid for 2 years and then reverts to current subscription price at that time. These subscriptions will:

- Continue to have unlimited connectors for SmartConnect on Premise
- Receive all the benefits/limitations of their Subscription package for SmartConnect.com (e.g. Unlimited support if selected)
- This offer requires a 2 years commitment
- You will no longer be required to pay your next AEP for on premise SmartConnect

\*If you are transitioning off GP to another ERP like Business Central, Netsuite, etc be sure to purchase a SmartConnect subscription before your SC AEP expires.

## **Transition to eOne's SmartConnect Monthly Subscription Plans for Existing SmartConnect Monthly SAAS Customers**

Existing SmartConnect SAAS customers will be grandfathered in to the SmartConnect Standard Subscription and given a discount of 20% of the regular price for 2 years. The new monthly price will be \$320 USD per month from July 1<sup>st</sup> 2019 through June 30<sup>th</sup> 2021 – and then revert to regular price.